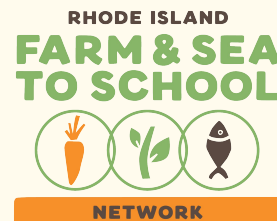


Framing the Future:

Preschool, K-12 and College Procurement Gathering



Agenda

LEARN 3:00 to 3:55 pm

Opening Remarks

GROW 4:00 to 5:00 pm

Workshops | 4:00 to 4:45

Closing | 4:45 to 5:00

EAT! 5:00 to 6:00 pm

Networking & Eating





Liz Tanner

RHODE ISLAND SECRETARY OF COMMERCE



RI Farm & Sea to School Network

How We Work



School Level

Host
Trainings &
Events

Cultivate
Connections

Develop
Helpful
Resources

System Level

Supply Chain
Coordination

Help Pilot &
Scale
Innovative
Programs

Support Farm
to School
Advocacy



**We help schools, food
producers, and partners
connect in the classroom,
cafeteria, and community**



2024/2025 State Recap



Minnie Luong

Local Food Value Chain Program Manager

- Resilient Food System Infrastructure Grant (RSFI)

What is Value Chain Coordination?

- Asset Based Approach
- Collaboration, Networks & Partnerships
- Build Trust through Transparency

Local Food Count-2022

- 2.7% food consumed in RI is local-\$234 million
- Start Tracking Your 2025 Data Now!

<https://www.visitrhodeisland.com/relish-rhody>



**RHODE
ISLAND**
C O M M E R C E



SUPPLYRI
Your Business to Business Connection



What is FoodTrails?

- **An automated web-based system created by the Rhode Island Department of Education (RIDE) and KK&P Consultants to track, understand, and promote local food purchasing efforts by Rhode Island schools.**
- **Piloting in 4 districts, expand statewide in 2025**

How FoodTrails Works



Upload Reports

School district managers upload velocity reports provided by their distributors



Automatic Processing

FoodTrails automatically categorizes purchases, standardizes units, fleshes out food origin information, and determines whether a product is local – based on your definition



Gain Insights

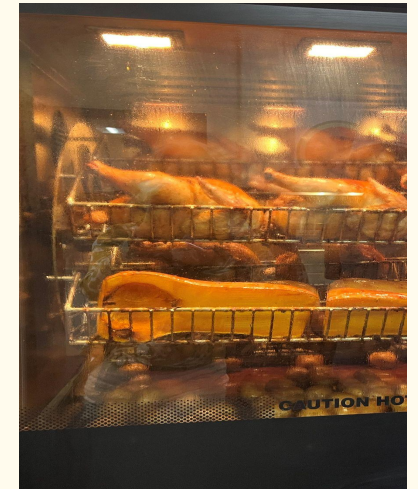
Administrators gain actionable insights into local food purchasing trends and identify opportunities across Child Nutrition Programs

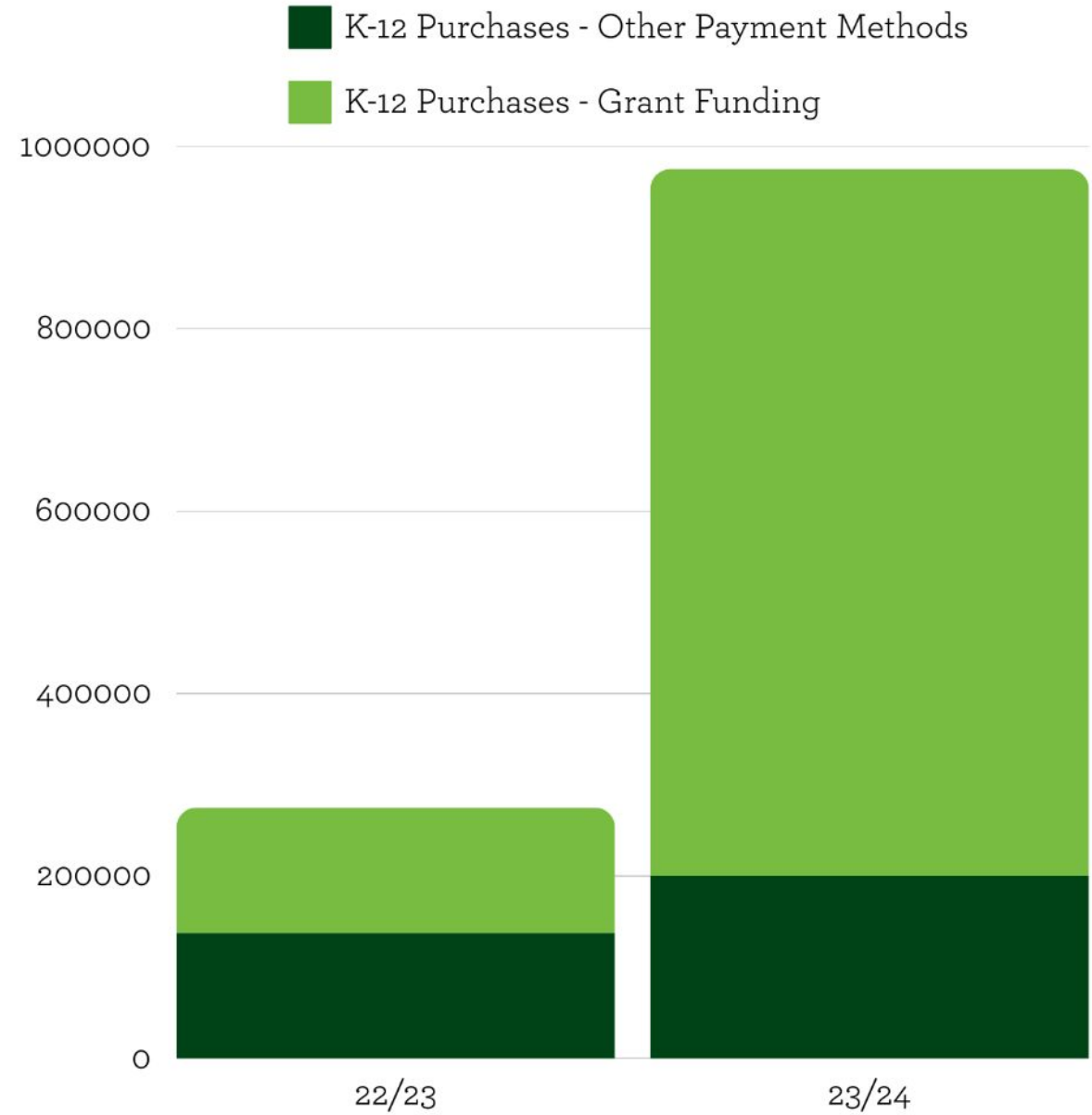
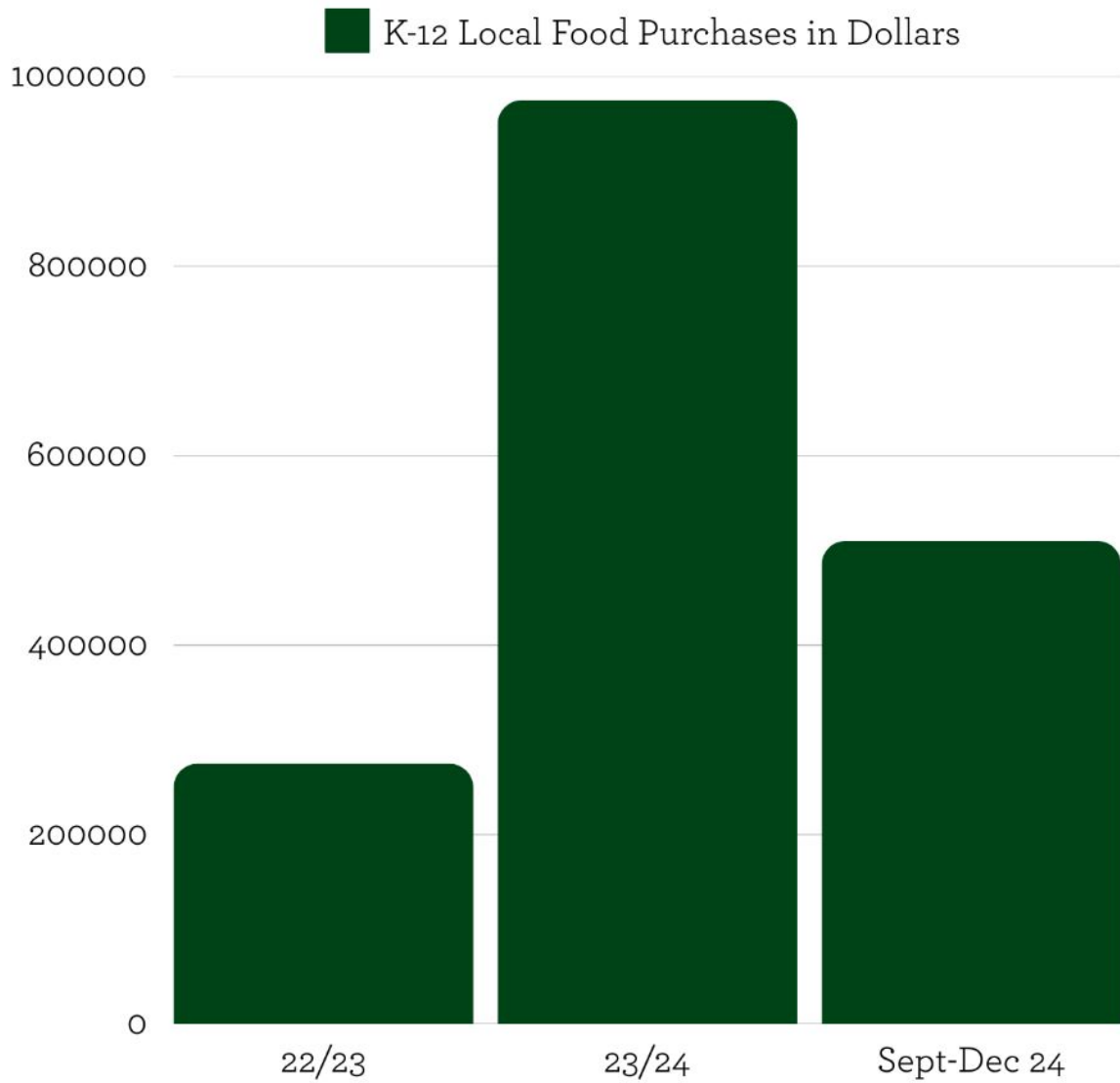


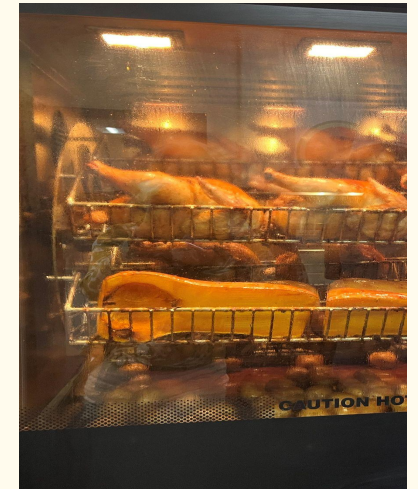
Build Database

FoodTrails builds an aggregate product and supplier database, based on users' verified purchases

www.foodtrails.org







Workshops



**1. College
& University**



**2. Early Childhood
Education**



**3. K-12 Local Foods in
Schools Funding**

PEOPLE FINDING BETTER WAYS FORWARD

with 5 powerful questions
that get us unstuck, all-free
resources, and stories at:

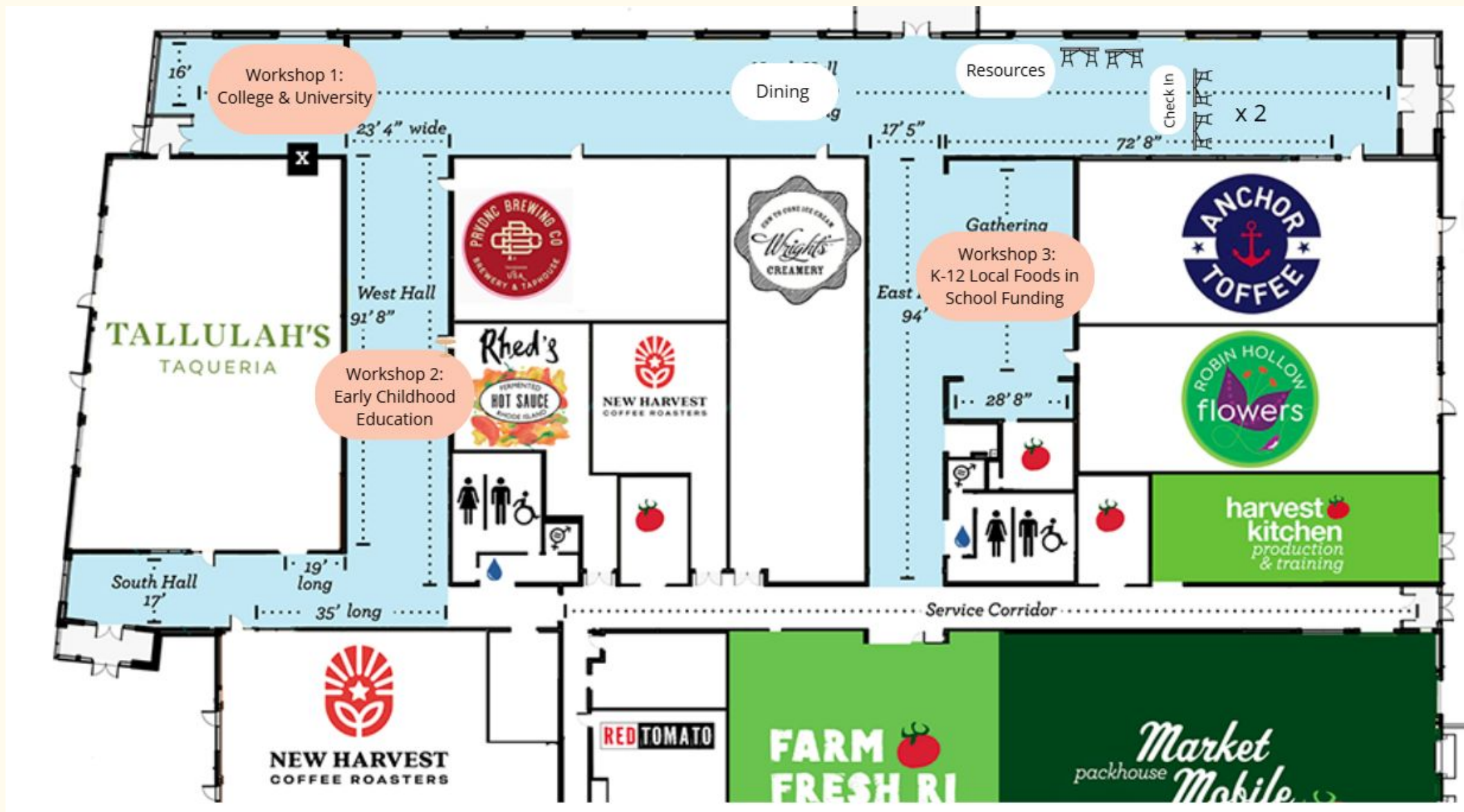
#innovatorsc^{COMPASS}
INNOVATORSC^{COMPASS}.org





Our
**INNOVATORS'
COMPASS**
Five questions that move us forward

Map



Framing the Future

Preschool, K-12 and College Procurement
Gathering

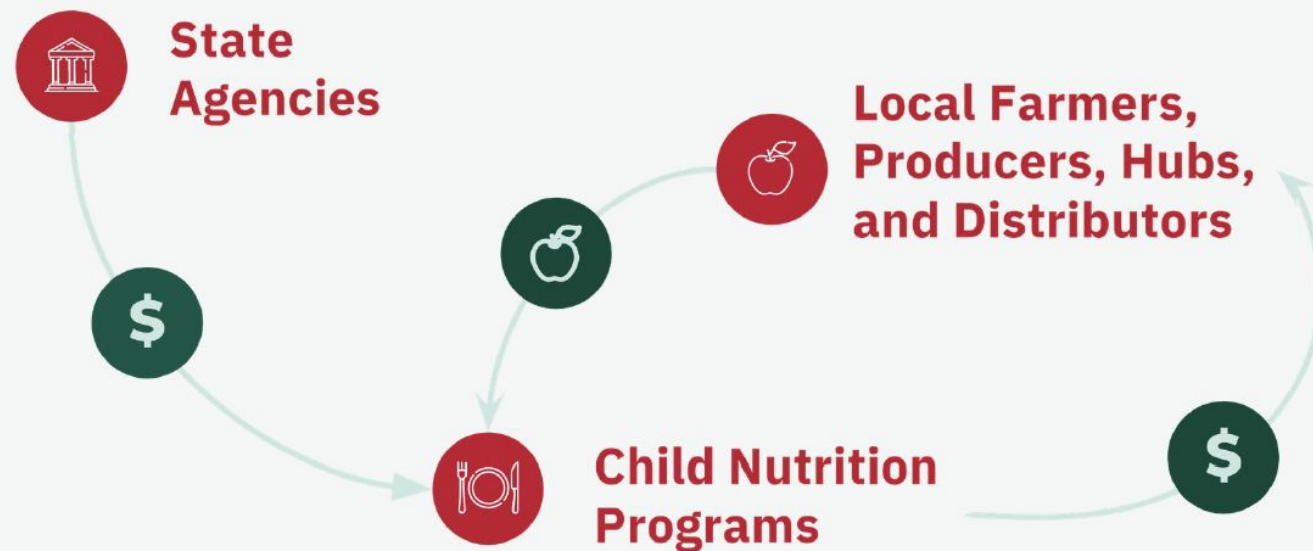
◆ 2025 ◆

Return at 4:45pm

Local Food Purchasing Incentives (LFPIs)

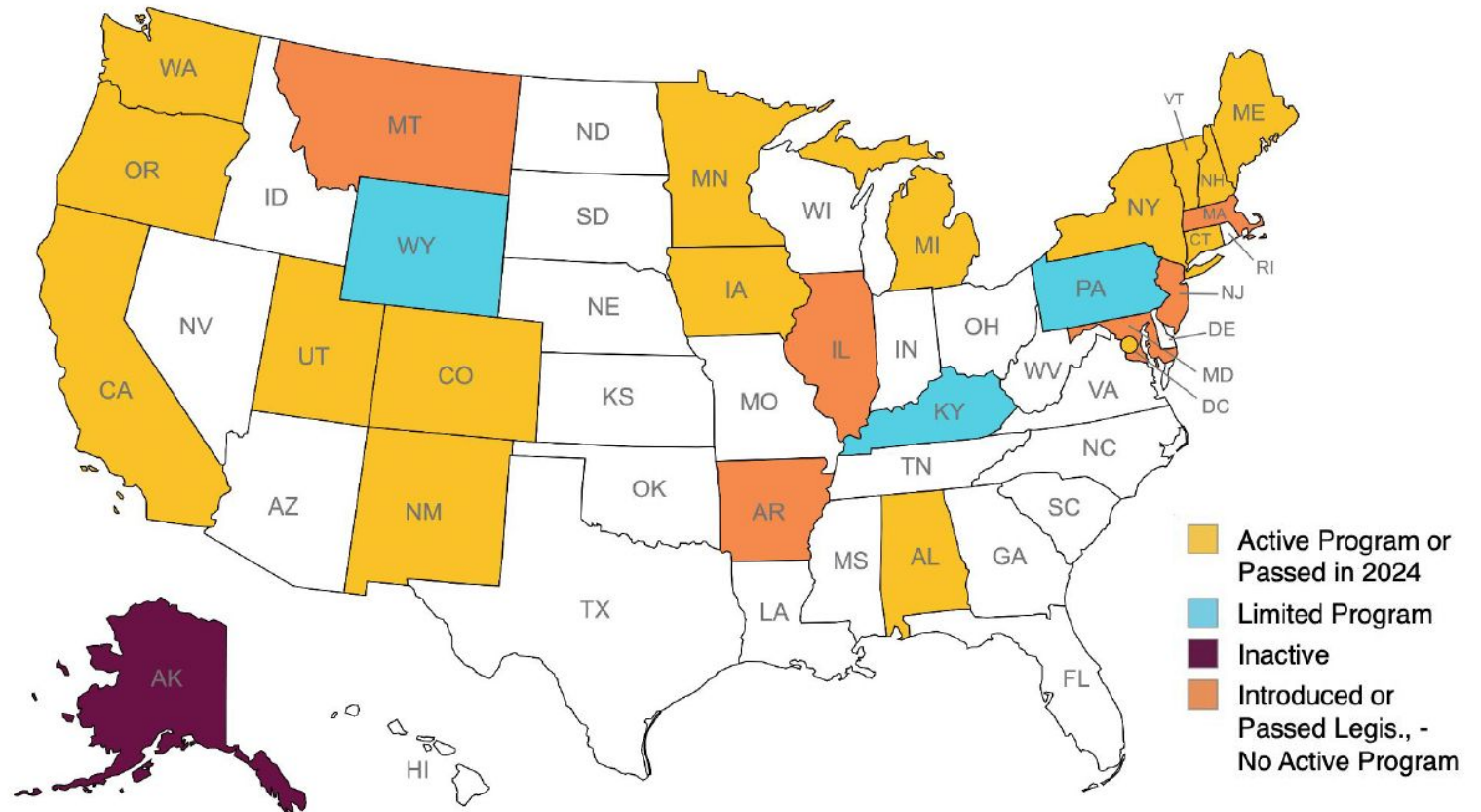
Programs that provide **additional funding** to schools and early care settings to directly offset the cost of local food or **incentivize increased levels of local food purchases**.

Traditional Incentive Diagram



Which States Have Incentive Programs?

As of Jan 1, 2025 -
18 States + DC
have active
programs or just
passed programs
in 2024 (NH + IA)



Find links to program websites: farmtoschool.org/policy/lfpi

Basic LFPI Program Designs



Grant

Over 2/3 of Programs

- Often competitive, but also non-competitive
- Award scales with size
- Some provide partial rebate (33%, 50%, etc.)



At Will

AL, DC, KY, ME, WY

- Sites that follow the rules are reimbursed
- AL + DC = by meal or meal component,
- ME = 33% reimbursement up to cap



Performance

NY, UT, VT

- If reach a % of local purchasing or increase by a %, get an additional \$
- UT & VT have tiered reimbursement by %

Share out from each session:

1. What were some Principles the group discussed?
2. 1-2 of the Ideas generated
3. 1-2 Experiments discussed

Thank You!

What's Next?

- **Networking and Eating!**
- **1 on 1 networking sessions in PVD Brewing**
- **Bring any brilliant ideas to Steph, Caitlin, or Minnie**

